

2008 National SBIR Conference

Conference Participants

Look Who's Participating!

Large Corporations

Bell Helicopter
Boeing
General Electric Corp
General Dynamics Electric Boat
Hamilton Sundstrand
Johnson & Johnson
IBM
Lockheed Martin
Northrop Grumman
Pratt & Whitney
Praxair
Procter & Gamble Health Care
Raytheon
Sikorsky

Government SBIR Agencies

Dept of Defense
Dept of Health & Human Services
Dept of Energy - Incl. 5 National Labs
National Science Foundation
Dept of Homeland Security
Environmental Protection Agency
National Aeronautics & Space Admin.
Dept of Transportation
Dept of Agriculture
Dept of Commerce
Dept of Education

What's in it for YOU?

Small Businesses

Meet with everyone below and -
"Do Business."

Large Companies

Are you scouting for innovation? We are expecting 500 - 800 small high tech and manufacturing businesses - problem solvers. You will have a chance to discuss your interests and find out what cutting edge technologies are waiting out there for you to discover! "Come and Do Business."

Service Providers/Agencies

If your target market is cutting-edge high tech and manufacturing businesses this National attracts the best and the brightest.

Meet them at your exhibit table and during the "Speed Dating" session. "Come and Do Business."

Investors

Participate in our Poster Show Exhibit and meet high tech companies from every state looking for funding partners. "Come and Do Business."

Universities

If you are interested in meeting with investors to transfer your technology, companies that may need your expertise for an SBIR/STTR, potential incubator companies, large companies to partner on senior design projects. "Come and Do Business."

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Key Sponsors

Platinum Sponsors



Sikorsky Aircraft



A United Technologies Company



A United Technologies Company



State of Connecticut



Connecticut Center for Advanced Technology, Inc.

Gold Sponsors



State of Connecticut
Department of Economic and
Community Development

www.CTsbir.com
www.SBIRnational.com
www.ccat.us



Connecticut SBIR Office

"By addressing both national and commercial needs, the SBIR plays a valuable role in providing funding and validation for new and better products and services. The support of an SBIR can make the difference between an idea on the drawing board and a profitable product."



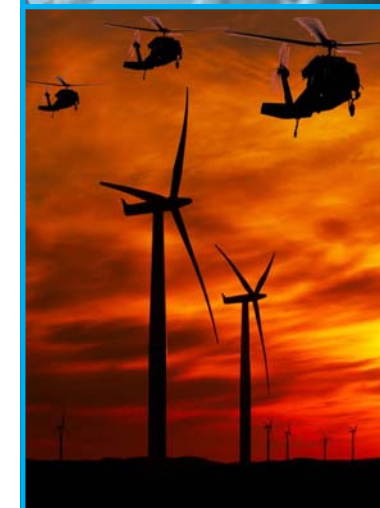
Governor M. Jodi Reil

SBiR 2008 National Conference

The Future Is INNOVATION, The Future Is NOWSM



"Come and Do Business!"



Conference Hours

Day 1: Wednesday, November 12, 2008
8:00 AM - 8:00 PM

Day 2: Thursday, November 13, 2008
8:00 AM - 6:00 PM

Day 3: Friday, November 14, 2008
8:00 AM - Noon PM



Connecticut Convention Center - Hartford, CT

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Welcome To Your Conference!

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Dear Colleagues,

It is my great honor to invite you to attend The 2008 National SBIR Conference -- The Future is INNOVATION! The Future is NOW! Traditionally, SBIR National Conferences have provided attendees with opportunities to meet with all 11 SBIR Agencies to share the latest information in the SBIR Program. This year is no exception.



But, more than a series of Agency Presentations, a successful SBIR conference should inspire attendees to find new and better ways to "Do Business." Built into this National are countless opportunities for networking and exchanging ideas with other technology companies, large corporations, manufacturers, potential investors, financial institutions, universities, and service providers.

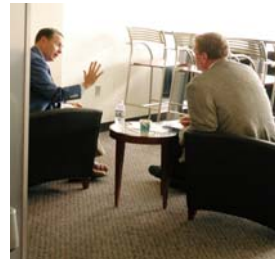
Attendees can expect to meet with and learn from business leaders who are scouting for cutting-edge technologies. Long gone are the days of large corporate R&D centers. Some of the sessions will be attended by everyone and some will break off into tracks. We've also included a "PreConference" Day on November 11th, designed to improve your networking and hone your SBIR proposal writing skills. The workshops on November 11th are "encore performances." We've held these workshops before -- and they work.

In short, there is so much to look forward to in Hartford this fall. Whether you are an SBIR newbie, a veteran SBIR winner or somewhere in between, you'll find "The Future is Innovation, The Future is NOW!" brimming with content that both inspires and informs.

The program committee has worked relentlessly to ensure that the National delivers a solid foundation of knowledge as well as fresh ideas and unbeatable networking opportunities. For all their hard work, I extend a warm and special thanks to my fellow committee members, David Speser, Stephen Andrade, Merrie London, Angela Caponetto, Susan Coffey, Heather Solomon, Sarah Good, and Ramon Alvero.

Special thanks to our generous sponsors. If not for the commitment and support from the State of Connecticut, Connecticut Center for Advanced Technology, Inc., and United Technologies Corporation, (Sikorsky, Hamilton Sundstrand and Pratt & Whitney) the 2008 National SBIR Conference could not take place in Connecticut. My sincerest thanks to all of our sponsors for their faith in our team to motivate people to come to a Conference that has the potential to inspire America's innovations for generations to come.

Deb Santy,
Conference Chair
Director, CT SBIR Office: an initiative of The CT Center for Advanced Technology, Inc. (CCAT)



Pictures taken at our two Regional Conferences, "The Future of Manufacturing is INNOVATION™" - 2006 & 2007



Keynote Speakers

Dr. Henry Lee
The legendary forensic investigator Dr. Lee is known for finding the tiniest clues. He has worked on famous cases such as the JonBenét Ramsey murder, the O.J. Simpson and Laci Peterson cases, and the post-9/11 forensic investigation. Dr Lee will be the **Keynote Luncheon Speaker** on November 12, 2008. Don't miss it!

IBM Global Business Alliances

Collaborating with the world's leading innovative software developers is a core strategy for IBM Global Business Alliances. How do you fit in?



Sikorsky

Advanced Technology
Sikorsky senior management will discuss their advanced technology needs and announce the latest news on their Blackhawks. Could you be their next supplier or partner?



What's Happening at the Conference
Including 3 Full Days of Exhibits!

Day 1 - Nov 12

- Open Innovation
- News from the Two Largest Agencies
- Luncheon Keynote Speaker Dr. Henry Lee
- "Speed Dating" - Networking
- Exhibits
- Evening Reception - The Wadsworth Atheneum*



Evening Reception Nov. 12 at the Wadsworth Atheneum

* Special Forensic Exhibit at the Wadsworth - "What Lies Beneath" Old Paintings!

Day 2 - Nov 13

- Keynote Sp: IBM Global & Sikorsky
- Play and Profit in the Supply Chain
- \$B Opportunity - Old Parts-New Tricks
- R&D Transitioned to War Fighter
- Different Biz Models Create Profit
- The Roadmap to Commercialization
- Open Innovation & Biz Development
- Innovation Can Be Taught
- One-on-Ones w. Corps./Agencies/Labs
- Poster Show & Exhibit Contest

Day 3 - Nov 14

- The Next Gen. in Energy Innovation
- SBIR Briefings - All Agencies
- One-On-Ones with Corps/Agencies/Labs
- Exhibits
- **2 Factory Tours are available: Trumpf (Lasers) & Ulbrich (Metals)**

Optional Pre-Conf. Day - Nov 11

- 3-Hour Workshops:**
- DoD - Get Better at Winning SBIRs
 - NIH - Get Better at Winning SBIRs
 - Perfecting Your "Elevator Pitch"

Connecticut Convention Center -- Hartford, Connecticut

November 12 - 14 with PreConference Workshops on Nov 11, 2008